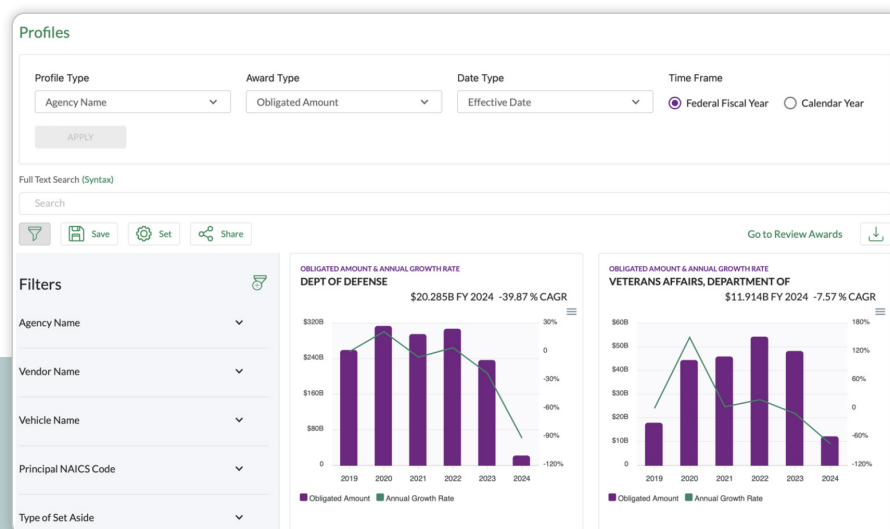**Unanet GovIntel**

Win smarter. Win faster.

Accelerate federal contract growth with AI-powered market intelligence designed for government contractors.

Unanet GovIntel gives you the intel edge. Less chasing, more winning.

Unanet GovIntel is a market intelligence platform that empowers government contractors to streamline opportunity discovery, instantly understand teaming strategies, assign tasks, automate communication, and enhance proposals with customer and competitor insights. By automating solicitation imports, providing deep insights into agency awards, and facilitating efficient partner identification, GovIntel reduces manual effort and accelerates the path to winning contracts. With tools like Opportunity Search and Profiles & Awards, your business development teams can focus on strategic pursuits, improve proposal quality, and increase win rates.

45% — **45%*** of government contractors say that limited internal resources are a major barrier to effective business development — making tools that reduce manual research (like GovIntel) critical.
*Gauge Report, 2024

60% — A majority — **60%*** — of contractors report winning less than half of their submitted proposals, signaling significant room for improvement through data-driven BD strategies.
*Federal news network

Opportunity Search: *Find fast, win faster.* Stop wasting time sifting through irrelevant solicitations. GovIntel's Opportunity Search module automatically imports and prioritizes over 80 million government opportunities from any source you can access — whether as a prime or a sub. With scoring, keyword filters, and integrated team assignment, your capture teams zero in on winnable work, fast.

Teaming Network: *Winning multi-award contracts takes a winning team.* GovIntel's teaming feature connects you with active primes, reveals hidden set-aside opportunities, and helps you align with hybrid providers to expand your offerings. It's your shortcut to better partners and bigger pipelines.

Work automation: Save hours per week by instantly assigning opportunities and tasks to team members and partners. Notify people of modifications and updates to accelerate collaboration and responses. Automate no-bid for compliance.

SCORING KEYWORDS/PHRASES

Delete

	Keywords/phrases	Score	Is Multiple
☐	Agile;Kanban;Scrum;Scrumban	100,001.000	☐
☐	"F#";Erlang;Haskell;OCaml;" Scala "	100,002.000	☐
☐	PyTorch;TensorFlow;"Tensor Flow";"Machine Learning";Keras;MXNet;" Caffe ";" Caffe2 "	100,003.000	☐
☐	" AWS ";"Amazon Web Services";"Azure";"Google";"RackSpace";"Oracle Cloud";"IBM Cloud"	50.000	☑
☐	Okta;"Duo ";"Single Sign On"	40.000	☑
☐	"HP ";"HPE ";"HP Inc.";"Hewlett-Packard";"Hewlett Packard"	30.000	☑
☐	"Storage Area Network";"Network Attached Storage"	30.000	☑
☐	"SAN ";"NAS "	30.000	☑
☐	"NetApp";"Big Data";"Data Storage"	20.000	☑
☐	"EMC";"Cisco";"VMware";"RSA "	15.000	☑
☐	"Oracle";"Dell";"PowerEdge";"Latitude"	10.000	☑
☐	"Symantec";"Apple";"McAfee"	-100.000	☑

AI powered summaries and scoring: *Ingest all relevant attachments and text and summarize for quick understanding.* Score based on timeline, keywords, contracting officer, NAICS codes, and more to quickly prioritize opportunities.

Profiles & Awards: *Necessary situational awareness before you bid.* Get the intel you need to write smarter proposals. GovIntel gives you detailed visibility into past awards, vendor footprints, and brand preferences across agencies. Whether you're pricing, ghosting a competitor, or sourcing a last-minute partner, you'll move with clarity and speed.

❝ *Contraqer helps us provide consistent reporting and RFQ management processes across all our contracts, and provides sales the opportunity to make better decisions. These consistent processes provide efficiency and allow us to do more with less.*

- Dell Federal

Unanet

More than 4,000 project-driven organizations depend on Unanet to turn their information into actionable insights, drive better decision-making, and accelerate business growth. To learn more about Unanet's ERP and CRM solutions, visit unanet.com.